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# Before The FEDERAL COMMUNICATIONS COMMISSION Washington, DC 20554

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FEDERAL OCMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

Application of Verizon New England Inc., Bell Atlantic Communications, Inc. (d/b/a Verizon Long Distance), NYNEX Long Distance Company (d/b/a Verizon Enterprise Solutions), and Verizon Global Networks Inc., for Authorization To Provide In-Region, InterLATA

Services in Massachusetts

CC Docket No. 01-9

### COMMENTS OF CONVERSENT COMMUNICATIONS OF MASSACHUSETTS, LLC

Conversent Communications of Massachusetts, LLC ("Conversent" or the "Company") through its attorney, files these Comments in response to Verizon-Massachusetts' ("VZ-MA's") application under 47 USC § 271 for authorization to provide in region interLATA services. Conversent is a recent market entrant in Massachusetts. The Company provides a full array of voice, data and internet services to small and medium sized businesses by relying on its own switch, collocated transmission equipment, unbundled local loops and dark fiber interoffice transport. Although Conversent has only been in business since the fall of 1999, it has already accumulated over 27,000 local business lines in Massachusetts. Although it is certainly not its primary focus, the Company also terminates some ISP traffic in Massachusetts.

Conversent opposes VZ-MA's application on the grounds that it has failed to comply with the terms of 47 USC § 271 (c)(2)(B), has failed to comply with the terms of its Interconnection Agreement with Conversent, and has failed to comply with the Order of the Massachusetts Department of Telecommunications and Energy ("DTE" or the "Department") to pay reciprocal compensation based upon a 2:1 ratio of terminating to originating traffic. For this reason, the FCC should deny VZ-MA's application.

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I. VZ-MA has Failed to Comply with the Checklist Due to its Failure to Pay Reciprocal Compensation in Accordance with Conversent's Interconnection Agreement and the DTE's Order.

On October 21, 1998, Conversent and VZ-MA executed a standard Verizon interconnection template reflecting Conversent's adoption of the interconnection agreement between VZ-MA and Brooks Fiber of Massachusetts (the "Brooks Agreement"). Conversent opted into the Brooks Agreement because it permits a single point of interconnection for both parties; it does not contain Verizon's standard Geographically Relevant Interconnection Points ("GRIPs") language; it contains the best rates for unbundled network elements, especially unbundled loops; and because Conversent knew that VZ-MA had been paying reciprocal compensation to Brooks Fiber for calls to ISPs served by Brooks Fiber under the terms of such Agreement.

On the very same day that Conversent opted into the Brooks Agreement, the Department determined that calls from end users to ISPs were subject to reciprocal compensation and issued an Order that required VZ-MA to pay reciprocal compensation for calls to ISPs<sup>1</sup>. In February 1999, the FCC issued a ruling holding that, while ISP-bound calls are jurisdictionally interstate, parties may have agreed to treat such calls as local for purposes of compensation<sup>2</sup>. In May 1999, the Department ruled that the FCC's *Declaratory Ruling* invalidated the reasoning upon which the *October 1998 Order* was based. The Department's *May 1999 Order* vacated its *October 1998 Order* and accepted VZ-MA's proposal of making payments under its interconnection

<sup>&</sup>lt;sup>1</sup> Complaint of WorldCom Technologies, Inc. (successor-in-interest to MFS Intelenet Service of Massachusetts, Inc.) against New England Telephone and Telegraph Company d/b/a Bell-Atlantic-Massachusetts for alleged breach of interconnection terms entered into under Sections 251 and 252 of the Telecommunications Act of 1996 (October 21, 1998) ("October 1998 Order").

<sup>&</sup>lt;sup>2</sup> See In the Matter of Implementation of Local Competition Provisions of the Telecommunications Act of 1996, Inter-Carrier Compensation for ISP-Bound Traffic, Declaratory Ruling in CC Docket 96-98 and Notice of Proposed Rulemaking in Docket 99-68, CC Docket Nos. 98-98 and 99-68 (released February 26, 1999) ("Declaratory Ruling").

agreements at a ratio not in excess of 2:1. *Id.* at 32, 33. Conversent does not agree with the DTE's Order, but it is a valid final Order and in effect.

Conversent began billing VZ-MA for the termination of local traffic, including internet traffic, in April, 2000. Since that time, Conversent has billed VZ-MA approximately One Million Dollars (\$1,000,000.00) for the termination of local traffic, but it has only been paid approximately Two Hundred Thousand Dollars (\$200,000.00). True and accurate copies of Conversent's bills to VZ-MA for reciprocal compensation are attached to the accompanying Affidavit of Thomas Palie on Behalf of Conversent Communications of Massachusetts, LLC (the "Palie Affidavit").

Although Conversent has been billing Verizon the full amount of traffic that it terminates, Conversent understands, as referenced above, that VZ-MA is currently obligated only to make payments according to the 2:1 ratio of terminating to originating traffic. This ratio should not substantially affect Conversent because its traffic with VZ-MA is roughly within such a ratio. Unfortunately, as can be seen from the Palie Affidavit, VZ-MA has not paid Conversent for reciprocal compensation in accordance with the 2:1 ratio and insists on understating Conversent's originating traffic. As with other disputes, Conversent has tried to escalate this matter with VZ-MA so that regulatory action would not be required, but at each turn, VZ-MA creates yet another excuse for delay and, ultimately, nonpayment.

Conversent's Credit and Collections Manager, Thomas Palie, first began contacting VZ-MA about its outstanding bill for reciprocal compensation in July. Palie Affidavit at Paragraph 9. Marianne Antinarella, of Verizon, indicated she would investigate the matter. On or about August 15<sup>th</sup>, Conversent received its first payment from VZ-MA for reciprocal compensation. At the time, Conversent had billed VZ-MA for over \$600,000. Unfortunately, VZ-MA only paid \$21,347.79 of the total amount due. Palie Affidavit at Paragraph 9. When Conversent asked for an explanation for why it had not paid in full, Ms. Antinarella stated that Conversent's bill had

exceeded the 2:1 ratio because the traffic that was originating from Conversent and terminating to VZ-MA was minimal in comparison to the traffic that VZ-MA was sending to Conversent. In short, VZ's position was that there was no outstanding amount due.

After Conversent protested that VZ-MA was understating the amount of Conversent's originating traffic, VZ-MA agreed to conduct a traffic study for the month of September 2000 that would show all of the originating and terminating traffic between Conversent and VZ-MA. If the traffic study showed that the traffic between Conversent and VZ-MA was in a 2:1 ratio (originating and terminating), then VZ-MA would pay Conversent the amount owed. Palie Affidavit at Paragraph 10.

In early October, Ms. Antinarella confirmed that VZ-MA had completed the traffic study and that it was under review. After repeated requests for the results of the traffic study, Ms. Antinarella conceded that it showed enough originating traffic from Conversent for VZ-MA to pay Conversent in full for the month of September. Palie Affidavit at Paragraph 11. Mr. Palie asked if VZ-MA would also agree to pay all prior bills in full. Ms. Antinarella responded that VZ-MA would probably want to initiate another traffic study for October and if that study also showed that traffic was in a 2:1 balance that VZ-MA would pay all of our bills in full. Palie Affidavit at Paragraph 11.

On October 27<sup>th</sup>, Conversent received an email from VZ-MA that contained the actual results of the September traffic study. A true and accurate paper copy of this email is attached to Mr. Palie's Affidavit. The October 27<sup>th</sup> email also states that the traffic study for October was underway and that VZ-MA would share those results with Conversent when it was completed. Ms. Antinarella suggested that Mr. Palie follow-up with her during the third week of November.

Beginning the third week of November, Mr. Palie dutifully attempted to request the results of the October traffic study and to request full payment by year-end. Ms. Antinarella

never returned Conversent's calls and VZ-MA has refused to provide the results of the October traffic study. Palie Affidavit at Paragraph 13.

Mr. Palie continued to escalate this matter with her supervisor at VZ-MA, Lori Carbone, who stated in mid December that the October traffic study had been completed and that VZ-MA had concluded that 42% of the traffic that Conversent was terminating was ISP traffic. She conveyed that VZ-MA's position was that it would pay 58% of Conversent's invoice because it pertained to regular voice traffic. She stated, however, that she wanted to run this by VZ-MA's attorneys and would call Mr. Palie on Monday, December 18<sup>th</sup>. Palie Affidavit at 14.

On December 18<sup>th</sup>, Ms. Carbone called Mr. Palie and told him that VZ-MA would not pay Conversent's bills until Conversent broke down the traffic it was sending VZ-MA into the percent that was local, the percent that was intrastate toll and the percent that was tandem transit traffic. Palie Affidavit at 15.

Subsequently, Conversent pointed out that the breakdown of traffic that VZ-MA was requesting is data that VZ-MA has within its control and that VZ-MA must have this data in order to properly bill Conversent for reciprocal compensation, access charges, and tandem transit service. VZ-MA asserted that Conversent is not entitled to the full payment for reciprocal compensation because VZ-MA must back out that portion of Conversent's originating traffic that constitutes toll service. This also makes no sense. To the extent a portion of the traffic that Conversent has sent to VZ-MA is toll, Conversent is entitled to compensation from VZ-MA at originating access rates. This rate is higher than the rate for reciprocal compensation. Still, VZ-MA is not offering to pay Conversent for originating intrastate switched access.

Finally, the very day before the filing of this pleading, VZ-MA's attorneys contacted Conversent and, for the first time, told the Company that it could not rely on VZ-MA's traffic study because such system "is not intended to be a billing system but a tool to help monitor and analyze traffic patterns and characteristics...the express report is intended to provide maximum

figures on traffic passed between VZ-MA and the CLECs and is often used to verify the highest possible total that VZ-MA may be billed by the CLECs for traffic terminating on their networks." The latest stated position by VZ-MA is yet another example of how VZ-MA has continued to change its story about why it is permitted to continue to curtail Conversent's revenue in Massachusetts. It should not be tolerated.

#### II. Conclusion

VZ-MA has failed to comply with the §271 checklist by violating and continue to violate the terms of its Interconnection Agreement with Conversent and the DTE's Order concerning reciprocal compensation for internet traffic. Rather than pay Conversent the amounts owed for reciprocal compensation, VZ-MA has required Conversent to expend resources to escalate and, ultimately, litigate over revenues it needs in order to continue to expand and compete. The Commission should issue a ruling in this proceeding denying VZ-MA's 271 Petition.

Respectfully submitted,

Scott Sawyer

Vice President-Regulatory Affairs Conversent Communications, LLC 222 Richmond Street – Suite 301

Providence, RI 02903

cc: Chairman James Connelly, Massachusetts DTE
Commissioner W. Robert Keating, Massachusetts DTE
Commissioner Deirdre K. Manning, Massachusetts DTE
Commissioner Eugene J. Sullivan, Jr., Massachusetts DTE
Commissioner Paul B. Vasington, Massachusetts DTE
Michael Isenberg, Massachusetts DTE

# AFFIDAVIT OF THOMAS PALIE ON BEHALF OF CONVERSENT COMMUNICATIONS OF MASSACHUSETTS, LLC

Thomas Palie, being duly sworn, deposes and states as follows:

- 1. My name is Thomas Palie. I am the Credit and Collections Manager for Conversent Communications of Massachusetts, LLC ("Conversent").
- 2. As Credit and Collections Manager, my primary responsibilities are to collect past due amounts of bills owed to Conversent from carriers and end users.
- 3. Conversent is a recent market entrant. The company provides a full array of voice, data and internet services to small and medium sized businesses by relying on its own switch, collocated transmission equipment, unbundled loops and dark fiber interoffice transport.
- 4. Although Conversent has only been in business since the fall of 1999, it has already accumulated over 27,000 business lines in Massachusetts. Although it is certainly not its primary marketing focus, Conversent also terminates some ISP traffic in Massachusetts.
- 5. Conversent began billing VZ-MA for the termination of local traffic, including internet traffic, in April, 2000<sup>1</sup>. Since that time, Conversent has billed VZ-MA approximately One Million Dollars (\$1,000,000) for the termination of local traffic, but it has only been paid about Two Hundred Thousand Dollars (\$200,000). A true and accurate copy of Conversent's bills to VZ-MA for the period between April and December 2000 is attached to this Affidavit as Exhibit 1.
- 6. Although Conversent has been billing VZ-MA for the full amount of traffic that it terminates, I am aware that the Massachusetts Department of Telecommunications & Energy ("DTE") has entered an Order that accepted VZ-MA's proposal to make payments for reciprocal compensation at a ratio not in excess of 2:1 of terminating to originating traffic.
- 7. Conversent's lawyers have told me that they do not agree with the DTE's decision, but that it is a final Order and that VZ-MA is only obligated at this time to pay Conversent in accordance with the 2:1 ratio.
- 8. Unfortunately, VZ-MA has not paid Conversent for reciprocal compensation even under the limiting terms of the DTE's Order. Rather, VZ-MA continually understates Conversent's originating traffic, resulting in underpayments to Conversent for the traffic it terminates. For illustrative purposes only, I have constructed a Table showing Conversent's terminating minutes of traffic; its originating traffic; the amounts billed by

<sup>&</sup>lt;sup>1</sup> Conversent's April invoice included some back billing for traffic it previously terminated.

Conversent, the amounts paid by VZ-MA; and the amounts due in accordance with the 2:1 ratio for the last three months<sup>2</sup>:

Month	Min. Terminated by Conversent	Min. Originated by Conversent	\$ Billed by Conversent	\$ Due 2:1	\$ Paid by VZ-MA
Oct-00	8,672,732	4,102,482	\$86,727.32	\$82,049.64	\$36,653.20
Nov-00	11,341,166	5,724,881	\$113,411.66	\$113,411.66	\$44,386.35
Dec-00	10,467,129	5,538,685	\$104,671.29	\$104,671.29	

As you can see from the Table, the traffic between Conversent and VZ-MA meets the 2:1 ratio, yet VZ-MA refuses to make full payment. VZ-MA is underpaying Conversent for reciprocal compensation.

- 9. In July 2000, I contacted Marianne Antinarella of Verizon about VZ-MA's outstanding bill for reciprocal compensation and was told that she would investigate the matter.
- 10. On or about August 15, 2000, Conversent received its first payment for reciprocal compensation. At that time, Conversent had billed VZ-MA for over \$600,000.00. Unfortunately, VZ-MA only paid \$21,347.79 of the total amount due. Upon learning this, I immediately asked Ms. Antinarella to explain why Conversent had not been paid in full. She said that Conversent's bill exceeded the 2:1 ratio because the traffic that was originating from Conversent and terminating to VZ-MA was minimal in comparison to the traffic that VZ-MA was sending to Conversent. I told Ms. Antinarella that VZ-MA appeared to be understating Conversent's originating traffic. Ms. Antinarella responded that VZ-MA would conduct a traffic study for the month of September 2000 that would show all of the originating and terminating traffic between Conversent and VZ-MA. If the traffic study showed that the traffic between Conversent and VZ-MA was in a 2:1 ratio (terminating to originating) then VZ-MA would pay Conversent the amount owed.
- 11. In mid-October, Ms. Antinarella told me that the traffic study had been completed and that it showed enough originating traffic from Conversent for VZ-MA to pay Conversent's September invoice in full. I asked if VZ-MA would also agree to pay all prior bills in full. She responded that VZ-MA would probably want to initiate another traffic study for October and if that study also showed that traffic was in a 2:1 balance then VZ-MA would pay all of our bills in full.
- 12. On October 27<sup>th</sup>, I received an email from VZ-MA that contained the actual results of the September traffic study. A true and accurate paper copy of this email is attached as Exhibit 2. Although the columns of data on the email apparently became a little misaligned in the transmission, it shows that traffic in the eastern LATA was in a 2:1 ratio with Conversent terminating 9,852,618 minutes and Verizon terminating 4,974,633 minutes in the eastern LATA. The October 27<sup>th</sup> email also states that the traffic study for October was underway and that VZ-MA would share those results with Conversent when

<sup>&</sup>lt;sup>2</sup> The originating and terminating traffic depicted in the Table are taken from Conversent's standard AMA records. These records are provided to New York Access Billing, which is used as a billing agent by both Conversent and VZ-MA.

it was finished. Ms. Antinarella suggested that I follow-up with her during the third week of November.

- 13. Beginning the third week of November, I repeatedly attempted to contact Ms. Antinarella to ask her for the results of the October traffic study and to request full payment by year-end. Unfortunately, Ms. Antinarella, who had previously responded promptly to all of my telephone calls, never returned my follow-up calls and VZ-MA has refused to provide the results of its October traffic study.
- 14. When Ms. Antinarella stopped returning my telephone calls, I escalated the matter with her supervisor, Lori Carbone, who in mid-December stated that the October traffic study had been completed and that VZ-MA had concluded that 42% of the traffic that Conversent was terminating was ISP traffic. She conveyed that VZ-MA's position was that it would pay 58% of Conversent's invoice because it pertained to regular voice traffic. She told me, however, that she wanted to run this by VZ-MA's attorneys and would call me on Monday, December 18<sup>th</sup>.
- 15. On December 18<sup>th</sup>, Ms. Carbone told me that VZ-MA would not pay Conversent's bills until we broke down the traffic that we were sending VZ-MA into the percent that was local, intrastate toll, and tandem transit traffic, respectively.
- 16. I did not understand this because it is my understanding that VZ-MA must have this data in order to properly bill Conversent for reciprocal compensation, access charges and tandem transit service. Further, if some of the traffic contained in VZ-MA's traffic study is intrastate toll traffic, it would actually increase the amount of inter-carrier compensation owed to Conversent, because such traffic would be billed at Conversent's rate for intrastate switched access. This rate is higher than the rate for reciprocal compensation.

C. Conversent Communications F.C.C. AFFIDAVIT OF THOMAS PALIE-2.doc

Respectfully submitted,

Thomas Palie

Dated: 2/06/01

Circonverses Communications C.C. Chargesting submitted last pulls doc

## EXHIBIT 1

CONVERSENT- MADSACHUSETTS C/O NYAB 100 STATE STREET SUITE 660 ALBANY, NY 12207

BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 999900714052 5CVS9007R0MA0138 4052 05/15/00

PAGE 1

#### BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 655 125 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CAL	L: (618)443-2809				INTERCONNECTION BILL
			CARRIER ACC LOCAL INTER		
			***BALANCE DUE	NFORMATION""	
TOTAL AMOUNT OF LAS	т віц				\$0.00
PAYMENTS APPLIED					60.00
ADJUSTMENTS APPLIED	INTERSTATE	\$0.00 \$0.00			\$0.00
TOTAL BALANCE DUE					\$0.00
USAGÉ CHARGES			""DETAIL OF CURRI	ENT CHARGES-	\$87.010.00
	INTERSTATE	\$0.00 \$67.610.00			
OTHER CHARGES AND C	REDITS				80.00
	INTERSTATE INTRASTATE	\$0.00 \$0.00			
SURCHARGE	STATE		CITY	MTA	\$0.00
interstat Intrastat	•		\$0.00 80.00	\$0.00 \$0.00	
TOTAL CURRENT CHARG	BES				\$87,810.00
YOTAL AMO	DUNT DUE BY: 06/30	<b>20</b> 00			\$87,610.00
PLEAGE MAKE CHECK PAYABLE TO AND MAIL TO:	NEW YORK ACCI 100 STATE STREI SUITE 860 ALBANY, NEW YO	ET	LLC		

#### BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

998900714052 SCV88007R0MA0136 4062 05/15/00 PAGE 2

8WITCH - WACSMA05DS0 LOCAL INTERCONNECT USAGE BILLING CYCLE 04/01/00 THRU 04/30/00

LOCAL INTERCONNECT USAGE BILLING CYCLE 04/01/00 THRU 04/30/00							
MASSACHUSETTS							
	YITTMALKO	BATE	AMOLINI				
IANDEM TERMINATING							
LISAGE Day	6745674	\$0,010000	\$87,466.74				
EVENING	0	\$0.010000	\$0.00				
NIGHT	0	\$0.010000	\$0,00				
INTRALATA 800							
<u>USAGE</u> Day	16328	\$0.010000	<b>\$153,26</b>				
EVENING	٥	\$0.010000	\$0,00				
МВНТ	0	\$0.010000	\$0.00				
- 11 11 11 11 11 11 11 1							
QUERY DAY	6305	\$0,000000	\$0.00				
EVENING	0	\$0.000000	\$0.00				
NIGHT	0	\$0.000000	\$0,00				

TOTAL LOCAL INTERCONNECT

CONVERSENT- MASSACHUSETTS C/O NYAB 100 STATE STREET SUITE 650 ALBANY, NY 12207

BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

999900714052 6CVS9007R0MA0167 4052 08/16/00

PAGE 1

BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 655 125 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CAL	; (518)443-2803				INTERCONNECTION BILL
			CARRIER ACCE LOCAL INTER ""BALANCE DUE II"	CONNECT	
TOTAL AMOUNT OF LAS	TBiLL				\$0.00
PAYMENTS APPLIED					\$0.00
ADJUSTMENTS APPLIED	INTERSTATE INTRASTATE	\$0.00 \$0.00			\$0,00
TOTAL BALANCE DUE					\$425,914.04
USAGE CHARGES			***DETAIL OF OURRE	ENT CHARGES'—	\$55,514.51
	INTERSTATE INTRASTATE	\$0.00 \$55,514.81			
OTHER CHARGES AND C	REDITS				\$0.00
	INTERSTATE INTRASTATE	\$0.00 \$0.00			
SURCHARGE	STATE		CITY	MTA	\$0.00
INTERSTAT INTRASTAT			\$0.00 <b>\$0.</b> 00	\$0.00 \$0.00	4.
TOTAL CURRENT CHARG	<u>ses</u>				\$65,514.51
TOTAL ANK	OUNT DUE BY: 07/1	5/00			\$480,828.55
PLEASE MAKE CHECK PAYABLE TO AND MAIL TO:	NEW YORK ACC 100 STATE STRE SUITE 650 ALBANY, NEW YO	តា	цс		

BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

999900714052 5CV6S007R0MA0187 4052 06/15/00 PAGE 2

SWITCH - WRCSMA03030 LOCAL INTERCONNECT USAGE BILLING CYCLE 05/01/00 THRU 05/31/00

 cc	^	``	IC ar	77.9

MASSACHUSETTS			
	QUANTITY	BATE	AMOLINT
TANDEM TERMINATING			
LISAGE DAY	6536689	\$0.010000	\$55,366.89
EVENING	0	\$0.010000	\$0.00
NIGHT	0	\$0.010000	\$0.00
INTRALATA 800			
usage Day	14762	\$0.010000	\$147,62
EVENING	0	\$0.010000	\$0.00
NIGHT	0	\$0.010000	\$0.00
QUERY DAY	8484	\$0.600000	\$0.00
EVENING	0	\$4.000000	\$0.00
NIGHT	0	\$0.000000	\$0.00

TOTAL LOCAL INTERCONNECT

CONVERSENT- MASSACHUSETTS C/O NYAB 100 STATE STREET SUITE 860 ALBANY, NY 12207 BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

999900714052 5CV59007R0MA0197 4052 07/15/00

PAGE 1

BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 885 125 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CALL	(518)443-2803				IMTERCONNECTION BILL
			CARRIER ACCE LOCAL INTERO ""BALANCE DUE IN	CONNECT	
TOTAL AMOUNT OF LAST	вп				\$0.00
PAYMENTS APPLIED					\$0,00
ADJUSTMENTS APPLIED	INTERSTATE	\$0.00 \$0.00			\$0.00
TOTAL BALANCE DUE					<b>\$568,43</b> 8.55
usage charges			***DETAIL OF OURRE	NT CHARGES***	\$86,195,34
	INTERSTATE INTRASTATE	\$0.00 \$66,195.34			
OTHER CHARGES AND CE	REDITS				\$0.00
	INTERSTATE INTRASTATE	\$0.00 \$0.00			
SURCHARGE	STATE		CITY	MTA	\$0.00
INTERSTATE			\$0.00 \$0.00	\$0.00 \$0.00	4.
TOTAL CURRENT CHARGE	E9				\$66,195,34
TOTAL AMO	UNT DUE BY: 08/15	SAND			\$694,633.89
PAYABLE TO AND MAIL TO:	NEW YORK ACCE 100 STATE STREI SUITE 650 ALBANY, NEW YO	ET	TC		

BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 999900714052 5CV#9007P0MA0197 4052 07/15/00 PAGE 2

#### SWITCH - WRCSMA05050 LOCAL INTERCONNECT USAGE BILLING CYCLE 08/01/00 THRU 08/20/00

LOCAL INTERCONNECT USAGE BILLING CYCLE 06/01/00 THRU 06/30/00						
MASSACHUSETTS						
	YTIYMALIQ	RATE	THUOWA			
TANDEM TERMINATING						
USAGE DAY	8598887	\$0.010000	\$65,988.67			
EVENING	٥	\$0.010000	30,00			
NIGHT	0	\$0.010000	\$0.00			
INTRALATA 800						
<b>UŠAGA</b> DAY	. 20867	\$0.010000	\$208,67			
EVĒNING	0	\$0.010000	\$0.00			
NIGHT	O	\$0.010.03	\$0.00			
QUERY DAY	8024	\$0,00000	\$0.00			
EVENING	C	\$0.00000	\$0.00			
	۵	\$0,00000	\$0.00			

TOTAL LOCAL INTERCONNECT

CONVERSENT- MARSACHUSETTS C/O NYAB 100 STATE STREET SUITE 660 ALBANY, NY 12207 BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 999900714052 6CVS9007R0MA0228 4052 08/16/00

PAGE 1

#### BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 655 125 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CALL	(518)443-2803				INTERCONNECTION BLL
			CARRIER ACCI LOCAL INTER ***BALANCE DUE II	CONNECT	
TOTAL AMOUNT OF LAST	T BILL				\$0.00
PAYMENTS APPLIED					\$0,00
ADJUSTMENTS APPLIED	INTERSTATE	\$0. <b>0</b> 0 \$0.00			\$0.00
TOTAL BALANCE DUE					\$619,483.66
USAGE CHARGES			***DETAIL OF CURRI	ENT OHARGES***	\$69,986.95
	INTERSTATE INTRASTATE	\$0.00 \$89,988.96			
OTHER CHARGES AND C	REDITS				\$0.00
	INTERSTATE INTRASTATE	\$0.00 \$0.00			
SUBCHARGE	STATE		CITY	MTA	\$0.00
ITATERSTMI ITATEASTMI	-		\$0.00 \$0.00	\$0.00 \$0.00	<b>4</b> .
TOTAL CURRENT CHARG	es			e appropriate and the second s	\$63,986.95
TOTAL AMO	OUNT DUE BY: 09/1	5/00			<b>\$683,470.60</b>
PLEASE MAKE CHECK PRYABLE TO: AND MAIL TO:	NEW YORK ACCI 100 STATE STRE SUITE 850 ALBANY, NEW YO	ET	rrc		

#### BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

090600714052 SCVS0007R0MA0228 4052 08/18/00 PAGE 2

SWITCH - WRCSMA05D80

LOCAL INTERCONNECT

USAGE BILLING CYCLE 07/01/00 THRU 07/91/00

	usage billing	CYCLE 07/01/00 THRU 07/31/00	
MASSAOHUSETTS			
	QUANTITY	BATE	AMOUNT
TANDEM TERMINATING			
urage Day	6376327	\$0.010000	\$63,763. <i>2</i> 7
EVENING	٥	\$0.010000	\$0.00
NIGHT	0	\$0,010000	80,00
INTRALATA 800			
USAGE Day	. 22368	\$0.010000	\$223.68
EVENING	0	\$0.010000	80.00
NIGHT	0	\$0.010000	\$0.00
QUERY			
DAY	8917	\$0,000000	\$0.00
	_	\$0.000000	\$0.00
EVENING	0	<b>\$0,00000</b>	

TOTAL LOCAL INTERCONNECT

163,986,95

CONVERSENT- MASSACHUSETTS C/O NYAB 100 STATE STREET SUITE 850 ALBANY, NY 12207 BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 999900714052 8CVS9007R0MA0259 4062 09/15/00

PAGE 1

#### BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 655 125 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CALL	(518)443-2803				INTERCONNECTION BILL
			CAPRIER ACCE		
			LOCAL INTER		
			""BALANCE DUE IN	POHMATION***	
TOTAL AMOUNT OF LAST	BILL				\$0.00
PAYMENTS APPLIED					\$0.00
ADJUSTMENTS APPLIED	r				\$0.00
	INTERSTATE	\$0.00			
	INTRASTATE	\$0.00			
TOTAL BALANCE DUE					<b>\$850,24</b> 6.82
			DETAIL OF CURRE	NT CHARGES"	
USAGE CHARGES					\$113,311.63
	INTERSTATE	\$0.00			
	INTRASTATE	\$119,311.63			
OTHER CHARGES AND C	REDITS				\$0.00
	INTERSTATE	\$0.00			
	INTRASTATE	\$0.00			
SURCHARGE	STATE		CITY	мта	\$0.00
INTERSTATE	\$0.00		\$0.00	\$0.00	
INTRASTATE	\$0.00		\$0.00	\$0.00	٠.
TOTAL CURRENT CHARG	es.				\$113 <i>,8</i> 11. <i>6</i> 3
					ench con ac
TOTAL AMO	UNT DUE BY: 10	16/00			\$763,567.A5
PLEASE MAKE CHECK	NEW YORK ACC		пс		
PAYABLE TO	100 STATE STRI	EET			
AND MAIL TO:	Suite 650 Albany, New Y	OBK 12207			
	ALBANI, NEW I	UNK 1220/			

BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 999900714052 SCVS9007R0MA0259 4052 09/15/00 PAGE 2

#### SWITCH - WRCSMA05050 LOCAL INTERCONNECT USAGE BILLING CYCLE 06/01/00 THRU 08/31/00

USAGE BILLING CYCLE 08/01/00 THRU 08/31/00								
MASSACHUSETTS	MASSACHUSETTS							
	QUANTITY	BATE	AMOUNT					
TANDEM IEBMINATING								
USAGE DAY	112 <b>9</b> 0 <del>85</del> 9	\$0.010000	\$112 <u>,90</u> 6.58					
EVENING	0	\$0.010000	\$0,00					
NIGHT	o	\$0.010000	\$0.00					
			•					
INTRALATA 800								
LISAGE DAY	, 40505	\$0,010000	\$405.05					
EVENING	0	\$0.010000	\$0.00					
NIGHT	0	\$0,010000	\$0.00					
QUERY Day	16090	\$0.00000	\$0.00					
EVENING	0	\$0.000000	\$0.00					
NIGHT	0	\$0.000000	€0.00					

TOTAL LOCAL INTERCONNECT \$112.511.63

CONVERSENT- MASSACHUSETTS C/O NYAB 100 STATE STREET SUITE 650 ALBANY, NY 12207 BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

999800714052 5CV\$9007R0MA0289 4052 10/15/00

PAGE 1

BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 635 125 HIGH STREET BOSTON, MA 02110

SILLING INQUIRIES CALL	(818)443-2809				INTERCONNECTION BILL
			CARRIER ACCE LOCAL INTER "BALANCE DUE I	CONNECT	
TOTAL AMOUNT OF LAST	BILL				\$0.00
PAYMENTS APPLIED					\$0,00
ADJUSTMENTS APPLIED	INTERSTATE	\$0.00 \$0.00			\$0.00
TOTAL BALANCE DUE					\$7 <b>63</b>
USAGE CHARGES			***DETAIL OF OURRE	NT CHARGES***	671.105.04
	INTERSTATE INTRASTATE	\$0.00 \$71,10 <u>6</u> .04			
OTHER CHARGES AND CF	REDITS				\$0.00
	INTERSTATE INTRASTATE	\$0.00 \$0.00			
SUBCHARGE	STATE		CITY	MTA	\$0.00
INTERSTATE INTRASTATE			\$0.00 \$0.00	\$0.00 \$0.00	4-
TOTAL OURRENT CHARGE	<u> </u>	**************************************	g same a same		\$71,105.04
TOTAL AMOU	JNT DUE BY: 11/2	20/00			<b>\$834,662.</b> 49
PAYABLETO BND MAIL TO:	NEW YORK ACC 100 STATE SYNE BUITE 860 ALBANY, NEW Y	ET	ļ.CO		

BILLING ACCOUNT NUMBER INVOICE NUMBER OOMPANY CODE BILL DATE

999900714052 5CVS9007R0MA0289 4052 10/15/00 PAGE 2

### SWITCH - WACSMADSDSO LOCAL INTERCONNECT USAGE BILLING CYCLE 08/01/00 THRU 09/30/00

USAGE BILLING CYCLE 08/01/00 THRU 09/30/00						
MASSACHUSETTS						
	QUANTITY	RATE	AMOUNT			
TANDEM TERMINATING						
USAGE Day	7075B86	\$0.010000	<b>\$70,768.88</b>			
EVENING	٥	\$0.010000	\$0.00			
NIGHT	٥	\$0.010000	\$0.00			
INTRALATA 800						
<u>USAGE</u> DAY	34618	\$0.010000	\$3 <del>48</del> .18			
EVENING	0	\$0.010000	\$0.00			
NIGHT	0	\$0.010000	\$0.00			
CLERY DAY	12924	\$0,000000	\$0.00			
EVENING	0	\$0,00000	\$0.00			
NIGHT	0	\$0,000000	\$0.00			

IOTAL LOCAL INTERCONNECT

\$71,105.04

CONVERSIENT- MASSACHUSETTS C/O NYAB 100 STATE STREET SUITE 650 ALBANY, NY 12207 BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

999900714082 5CV89007F0MA0320 4052 11/18/00

PAGE 1

BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 665 125 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CALL	.: (518)443-2809				INTERCONNECTION BILL
			CARRIER ACCI		
			-BALANCE DUE	NFORMATION""	
TOTAL AMOUNT OF LAS	T BILL				° \$0,00
PAYMENTS APPLIED					\$0.00
ADJUSTMENTS APPLIED	interstate intrastate	\$0.00 <b>\$0.0</b> 0			\$0.00
TOTAL BALANCE DUE					\$790,406.82
urage charges			***DETAIL OF CURRE	ENT CHARGES***	\$86,727.32
	INTERSTATE	\$0.00 \$86,727.32			
OTHER CHARGES AND C	PETIORA				\$0.00
	INTERSTATE	\$0.00 \$0.00			
SURCHARGE	STATE		CITY	MTA	\$0.00
INTERSTAT INTRASTATI			\$0.00 \$0.00	\$0.00 \$0.00	٠.
TOTAL CURRENT CHARG	<u>Es</u>				\$86,727.92
TOTAL AMO	OUNT DUE BY: 12/1	5/00			\$877,133.14
PLEASE MAKE CHECK PAYABLE TO: AND MAIL TO:	NEW YORK ACCI 100 STATE STREI BUITE 660 ALBANY, NEW YO	ET	ic		

#### RILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE

966900714052 5CVS9007F10MA0320 4052 11/18/00 PAGE 2

#### SWITCH - WROSMADEDSO LOCAL INTERCONNECT USAGE BILLING CYOLE 10/01/00 THRU 10/31/00

	20/100 =		
MASSACHUSETTS			
	QUANTITY	BATE	AMOUNI
IANDEM TERMINATING			
LISAGE DAY	8626346	\$0.010000	\$86,263.46
EVENING	0	\$0,010000	\$0.00
NIGHT	0	\$0.010000	\$0,00
Mari	-	•	<b>4</b> -10-2
INTEALATA 800			
<u>usage</u> day	46386	\$0.010000	\$469.86
EABNING	٥	\$0.010000	\$0.00
NIGHT	0	\$0.010000	\$0.00
QUERY PAY	17700	\$0.000000	\$0.00
EVENING	۵	\$0.00000	\$0.00
NIGHT	0	\$0.000000	\$0.00

TOTAL LOCAL INTERCONNECT 888.727.32

CONVERSENT- MASSACHUSETTS C/O NYAB 100 STATE STREET SUITE 650 ALBANY, NY 12207

BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 9999007714052 5CVS9007R0MA0360 4052 12/15/00

PAGE 1

#### BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 655 126 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CALL	L: (518)443-2803				INTERCONNECTION BILL
			CARRIER ACCE		
			BALANCE DUE IN	IFORMATION	
TOTAL AMOUNT OF LAS	T BILL				\$0.00
PAYMENTS APPLIED					\$0.00
ADJUSTMENTS APPLIED	INTERSTATE INTRASTATE	\$0.00 \$0.00			\$0,00
TOTAL BALANCE DUE					\$877,139.14
UBAGE CHARGES			DETAIL OF CURRE	NT CHARGES***	\$113,411.66
	INTERSTATE	\$0.00 \$113.411.66			
OTHER CHARGES AND C	REDITS				\$0.00
	INTERSTATE INTRASTATE	\$0.00 \$0.00			
SUBCHARGE	STATE		CITY	MTA	\$0.00
TATSR¶TNI ITATSARTNI	- ,		\$0.00 \$0.00	\$0.00 \$0.00	A.
TOTAL CURRENT CHARGES					\$113,411.66
TOTAL AMOUNT QUE BY: 01/16/01					<b>\$990,544.8</b> 0
PLPASE MAKE CHECK PAYABLE TO AND MAIL TO:	NEW YORK ACC 100 STATE STRE SUITE 660 ALBANY, NEW Y	EF	LC		·

BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 869900714052 5CVS9007R0MA0360 4082 12/15/00 PAGE 2

### SWITCH - WRCEMAGEDSQ LOCAL INTERCONNECT

USAGE BILLING CYCLE 11/01/00 THAU 11/30/00						
MASSACHUSETTS						
	QUANTITY	RATE	THUOMA			
TANDEM TERMINATING						
<u>USAGE</u> Day	11281213	\$0,010000	\$112,812.18			
EVENING	0	\$0.010000	\$0.00			
NIGHT	0	\$0.010000	\$0.00			
	•					
DOS ATAJARTAL						
USAGE Day	59963	\$0.010000	<b>\$580</b> .53			
EVENING	٥	\$0.010000	\$0.00			
NIGHT	0	\$0.010000	\$9.00			
QUERY DAY	22602	\$0.000000	80.00			
EVENING	0	\$0,000000	\$0.00			
	o	\$0,000000	80,00			

TOTAL LOCAL INTERCONNECT \$113.411.66

CONVERSENT- MASSACHUSETTS C/O NYAB 100 STATE STREET SUITE 860 ALBANY, NY 12207

PILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DATE 999900714062 5CVS9007R0MA1015 4052 01/16/01

PAGE 1

#### BELL ATLANTIC ATTN: RECIPROCAL COMP BILLING ROOM 655 125 HIGH STREET BOSTON, MA 02110

BILLING INQUIRIES CALL	(618)443-2803				INTERCONNECTION BILL
			CARRIER ACCE LOCAL INTER "BALANCE DUE II	CONNECT	
TOTAL AMOUNT OF LAST	BiLL				80.00
PAYMENTS APPLIED					\$0.00
AQJUSTMENTS APPLIED	INTERSTATE INTRASTATE	\$0.00 <b>\$</b> 0.00			\$0.00
TOTAL BALANCE DUE					\$927,393.76
USAGE CHARGES			""DETAIL OF CURRE	nt Charges	\$104,671.29
	INTERSTATE INTRASTATE	\$0.00 \$104,671.29			
OTHER CHARGES AND CE	REDITS				\$0.00
	INTERSTATE	\$0.00 \$0.00			
SUBCHARGE	STATE		CITY	МТА	\$0.00
INTERSTATE INTRASTATE			\$0.00 \$0.00	\$0.00 \$0.00	A,
TOTAL CURRENT CHARGE	<b>:</b> \$	<u></u>			\$104,671,28
TOTAL AMOU	JNT DUE BY: 02/1	6/01			<b>\$1,032,066.0</b> 6
PAYABLE TO AND MAIL TO:	NEW YORK ACC 100 STATE STRE BUITE 650 ALBANY, NEW Y	ET	rc		

#### BILLING ACCOUNT NUMBER INVOICE NUMBER COMPANY CODE BILL DAYE

993900714062 5CVS9007R0MA1015 4052 01/15/01 PAGE 2

#### SWITCH - WRCSMA05DSD LOCAL INTERCONNECT USAGE BILLING CYCLE 12/01/00 THRU 12/31/00

STTSSUHDARBAM

,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	YITMALIQ	BATE	AMOUNT
TANDEM TERMINATING			
USAGE Day	10407507	\$0.010000	\$104,075.07
EVENING	0	\$0.010000	\$0.60
NIGHT	0	\$0.010000	\$0.00
INTRALATA 800			•
USAGE DAY	59622	\$0.010000	\$596.22
EVENING	0	\$0.010000	\$0.00
NIGHT	0	\$6.016000	\$0,00
OLIERY Day	21924	\$0.000000	\$0,00
EVENING	0	\$0.000000	\$0.00
NIGHT	0	\$0.000000	\$0.00

TOTAL LOCAL INTERCONNECT

8104.571.29

# EXHIBIT 2

### Jones, Thomas

From: Sent: To: Scott Sawyer [ssawyer@conversent.com] Sunday, February 04, 2001 1:12 PM 'tjones@willkie.com'

Subject:

FW: September Traffic Track Results

```
> ----Original Message----
> From:
         Tom Palie
            Friday, January 19, 2001 12:49 PM
> Sent:
> To: Rob Shanahan
> Cc: Scott Sawyer; Eric Swanholm
> Subject: FW: September Traffic Track Results
> Here's a copy of the Traffic study email.
> ----Original Message----
           m.f.antinarella@verizon.com [SMTP:m.f.antinarella@verizon.com]
> From:
            Friday, October 27, 2000 2:42 PM
> Sent:
> To: TPalie@conversent.com
> Subject: September Traffic Track Results
>
> Tom, as we discussed this morning, the results from our study were:
> Market
                LATA
                           Conversent to Verizon VZ to Conversent
>
                  126
                                             196,209
     MΑ
 1,563,284
                              128
>
> 4,974,633
> 9,852,618
> Should you have any questions, please call me at 508.754.7337. I did
> confirm
> with my Traffic Track Manager this morning that the study for October
is
> ongoing. Unfortunately, I will not have that data until the third
week in
> November. Nevertheless, when I am notified, I will share it with you.
```